

# Premier Partnership Opportunities

## Representing all Segments of the Hotel Industry



3.2 MILLION **ROOMS** 



30,000 +**MEMBERS** 



TOP HOTEL **COMPANIES** 

### **OWNERS**



















































### **BRANDS**



























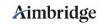




### **MANAGEMENT COMPANIES**









































### **INDEPENDENT PROPERTIES**





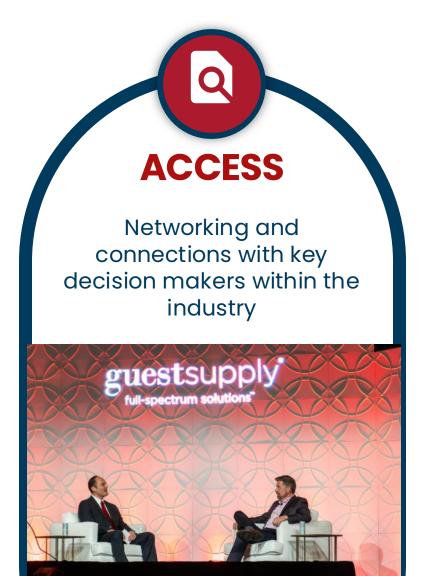






## Why AHLA?













Chair of the Board Mitch Patel Founder & CFO. Vision Hospitality Group



Vice Chair Liam Brown Group President, U.S. and Canada. Marriott International



Secretary/Treasurer Thom Geshay CEO & President, Davidson Hospitality Group



Immediate Past Chair Kevin Jacobs Chief Financial Officer & President, Global Development, Hilton



Anu Saxena President & Global Head, Hilton Supply Management



President & CEO Rosanna Maietta President & CEO. AHLA



Chair of the HotelPAC Advisory Council Jon Bortz Chairman & CEO. Pebblebrook Hotel Trust

#### BRAND REPRESENTATIVES

Omer Acar

CEO Raffles and Fairmont, Accor

Kurt Alexander

President, Omni Hotels & Resorts

Jay Caiafa

COO - The Americas, IHG Hotels & Resorts

Maribeth Bisienere

Senior Vice President, Operations Disney

Paul Cash

General Counsel & Corporate Secretary, Wyndham Hotels & Resorts

Zack Gharib

President, Red Roof Jason Herthel

President & COO. Montage Hotels & Resorts

Danny Hughes President, Americas, Hilton Hotels & Resorts Greg Juceam President & CEO,

Extended Stay America

Avesha Molino President & COO, ARIA and Vdara

Michael Morton SVP Brand Management, Best Western Hotels & Resorts

Keith Pierce EVP, President Franchise & Development. Sonesta International Hotels

Rena Hozore Reiss EVP & General Counsel,

Marriott International Pete Sears

EVP & Group President, Americas, Hyatt Hotels Corporation

Alex Tisch President & CEO Loews Hotels & Co. Jeff Wagoner

President & CEO, Outrigger Hospitality Group

Simone Wu SVP, General Counsel, Corporate Secretary & External Affairs. Choice Hotels International

#### OWNER REPRESENTATIVES

Arash Azarbarzin CEO, Highqate Hotels

Joseph Berger President & CEO.

**BRE Hotels & Resorts** 

Barry A. N. Bloom

President & COO, Xenia Hotels & Resorts, Inc.

Mark Carrier

President. B.F. Saul Company Hospitality Group

Thomas J. Corcoran

President, TCOR Hotel Partners Jack G. Damioli

President & CEO. The Broadmoor

Jeff Donnelly CEO & Director,

DiamondRock Hospitality Greg Friedman

Managing Principal & CEO, Peachtree Group

Bryan Giglia CEO, Sunstone Hotel Investors, Inc.

Ash Kapur

Head of US Hotel Asset Management, Starwood Capital Group

Robert Kline

CEO & Co-Founder. Chartres Lodging Group, LLC

Sean Mahoney EVP, Chief Financial Officer,

& Treasurer, RLJ Lodging Trust Michael G. Medzigian

Chairman and Managing Partner, Watermark Capital Partners

Jimmy Merkel Co-Founder & CEO, Rockbridge

Tyler Morse Chairman & CEO, MCR Steven Nicholas Managing Principal,

Noble Investment Group Al Patel

President, Baywood Hotels Mehul Patel

Chairman & CEO, Newcrestlmage

Tarun Patel Principal, Sonari Capital Partners

Azim Saiu CEO, Ark Holdings Group

Steven Siegel

Partner & Chief Operating Officer, KSL Capital Partners, LLC

Amb. Gordon Sondland Founder & Chairman.

Provenance Hotels

Jonathan Stanner President & CEO.

Summit Hotel Properties, Inc. Richard Stockton President & CEO.

Braemar Hotels & Resorts Nate Tyrrell

EVP & CIO. Host Hotels & Resorts

Shai Zelering

Managing Partner, Brookfield

#### MANAGEMENT COMPANY REPRESENTATIVES

Jean-Luc Barone

President & CEO, White Lodging

Joseph Bojanowski President, PM Hotel Group

Jeffrey Brown

CEO, Schahet Hotels, LLC

Alex Cabanas

President, Pyramid Global Hospitality

James A. Carroll President & CEO, Crestline Hotels & Resorts, LLC Sloan Dean CEO & President.

Reminaton Hotels Prem Devadas

President, Salamander Collection

David Duncan

President & CEO, First Hospitality

Greaa Forde President & COO,

Island Hospitality Management

Dawn Gallagher

President, Hospitality, Crescent Hotels & Resorts

Clark Hanrattie Partner, HEI

Michael Heaton

President. Waterford Hotel Group, LLC Naveen Kakarla

President and CEO. Hersha Hospitality Management

Mark Laport

President & CEO, Concord Hospitality Enterprises Company, LLC

Bakulesh (Buggsi) Patel President & CEO, BHG Hotels

Pete Patel President & CEO. Promise Hotels

Thomas Penny President.

Donohoe Hospitality Services **Brad Rahinsky** 

President & CEO, Hotel Equities **Rob Smith** 

President & CEO, Stonebridge

Rick Takach

Chairman & CEO, Vesta Hospitality

Jonathan Wang

Founder & CEO, EOS Investors

#### ASSOCIATION REPRESENTATIVES

Michael Jacobson (IHLA) President & CEO. Illinois Hotel & Lodging Association

Luis Segredo (HTNG) CEO, Data Travel, Hapi

Chad Sorensen (HAMA) CEO, CHMWarnick

#### ALLIED REPRESENTATIVES

Laura Calin SVP. Oracle Hospitality

Ben Erwin President & CEO, Encore

Mary Ellen Jelenek SVP/GM, Global Client Group, American Express Kris Kielsa EVP & GM. Institutional North America, **ECOLAB** 

Walt Sheffler President, Avendra Hospitality and Europe, Avendra

#### NDIVIDUAL REPRESENTATIVES

Dina Belon President. StayPineapple

Alexi Khajavi President, Hospitality, Travel and Wellness. Questex

Ravi Patel President. Hawkeye Hotels Vinay Patel President & CEO,

Fairbrook Hotels

Jay H. Shah Executive Chairman. Hersha Hotels & Resorts Scott Steilen

President & CEO, Sea Island Company, LLC

Lindsey Ueberroth CEO. Preferred Hotels & Resorts

### **AHLA Engagement Opportunities**

Premier Partner Long-term strategic engagement and access to AHLA's top governance and industry leaders | Corporate positioning as leader and partner to industry | touchpoints throughout the year for maximum visibility.

Event Sponsor Enhanced visibility and opportunity to provide Thought Leadership via AHLA events or committee meetings | Networking opportunities with key decision-makers.

Membership

Corporate membership with tiered benefits offering visibility, access and information.



# Partnering to Advance the Industry

PLATINUM

















guestworldwide



Proskauer>





MERICAN

**EXPRES** 

























- ASSOCIATE































**Executive Engagement** 

> Increased brand visibility

**Deliver** thought leadership



# Premier Partner Program

Corporate Membership | 12-month term (or longer)

	Associate Partner	Silver Partner	Gold Partner	Platinum Partner
Brand Visibility in AHLA email communications		<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Brand Visibility on Website & at AHLA events (includes THS)	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Industry Research & Business Intelligence	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>	<b>Ø</b>
Relationship Management			<b>Ø</b>	
Committee Participation	1 committee		<b>Ø</b>	<b>Ø</b>
Complimentary Sponsorship Recognition	\$2K discount on Regional Event Series	\$5K discount on Regional Event Series	Supporting Sponsor recognition @ 1 issue Summit	National Sponsor of Regional Event Series
AHLA Foundation Discounts		1 Comp registration to ForWard	1 Comp registration to ForWard	2 Comp registrations to ForWard
Enhanced Member Access			Roundtable with select AHLA members	Facilitated Introduction
Owner Access & Visibility Opportunities			Invitation to attend 1 Owners Leadership Council Reception	Sponsor recognition at Owner Roundtable & Local Leader Forums
AHLA Executive Engagement				
Board Access & Engagement Opportunities				



# Contact the Strategic Partnerships and Business Development Team to learn more

### PARTNERS@AHLA.COM