

#### AHLA OMNI HOTELS & RESORTS Marriott LOEWS CHOICE Hilton BWH Hotels RedRoof IHG **WYNDHAM** TCOR MONTAGE RH HIGHGATE HYAIT DISNED PROVENANCE DAVIDSON HOTELS+ RESORTS **NOBLE** CHARTRES LODGING starwood AVENDRA. BRAEMAR HERSHA **A**imbridge SALAMANDER\* LOEWS FAIRBROOK HOTELS encore BROADMOOR B. F. SAUL COMPANY BRE FOUR SEASONS ORACLE CRESCENT Hospitality PEACHTREE HOLEL GROUP Preferred ASHFORD CRESTLINE HOTELS & RESORTS pebblebrook OUTRIGGER. VESTA I RLJ LODGING TRUST DONOHOE XENIA ACCOR VISIRN ILLINOIS **ISLAND** WLT WATERMARK Peachtree Group HOTEL EQUITIES **Brookfield** Questex FIRST B YWOOD CONCORD STAY AMERICA Waterford Hotel Group, inc. MGM RESORTS SONESTA ROCKBRIDGE DIAMONDROCK HERSHA STONEBRIDGE Newcrest Image

# THE VOICE OF THE HOTEL INDUSTRY







MEMBERS

AHLA ADVOCATES FOR RESPONSIBLE PUBLIC POLICIES THAT SUPPORT YOUR BUSINESS AND ENSURE THE FUTURE GROWTH OF THE INDUSTRY.

AHLA PROMOTES THE INDUSTRY AND TELLS YOUR STORY WHERE IT MATTERS MOST – AMONG POLICYMAKERS, IN THE PRESS, AND TO PROSPECTIVE HOTEL EMPLOYEES.

AHLA UNITES ALL SEGMENTS OF OUR INDUSTRY
TO TACKLE INDUSTRY-WIDE INITIATIVES SUCH AS
WORKFORCE DEVELOPMENT, SAFETY, AND SECURITY.

Our membership spans the breadth of the industry and includes global brands, REITs, owners, management companies, independent boutique hotels, small bed and breakfasts, industry suppliers, and more. AHLA is proud to be the voice of the entire U.S. hotel industry, providing advocacy, education, networking, events, research, and more for our valued members.



# **ADVOCATING FOR YOU**

## **Getting Results for Our Members**

AHLA is the singular voice of the hotel industry in our nation's capital, state capitals, and cities throughout the country. We make sure your voice is heard when and where it matters and work tirelessly to get results.

We Need You!

takes 60 SECONDS to sign up &

HotelsACT.org

Scan the code & enter your info to

#### **AHLA'S WORK HAS PAID OFF WITH BIG WINS:**

#### Federal Advocacy

- Securing a higher continental U.S. per diem rate
- Obtaining the largest expansion of H-2B visas in recent history
- Starting a new Workforce & Immigration Initiative to grow the labor pool through immigration and work visa reform
- Preventing costly changes to taxes on capital gains, estates, and like-kind exchanges that could have cost hoteliers hundreds of millions
- Enhancing tax deductions for energy-efficient improvements on commercial buildings, creating new tax incentives for electric vehicle charging stations, and lowering tax liabilities on solar technologies
- Fighting against burdensome labor regulations, including via successful litigation challenging potential new jointemployer regulations
- Protecting hotel industry entrepreneurs and the franchise model
- Successful litigation against click-by lawsuits
- Relationships with Members of Congress on behalf of our industry through HotelPAC, AHLA's bipartisan political action committee

#### **State & Local Advocacy**

- Advocating for legislation that provides a less burdensome regulatory environment for private employers while also maintaining a healthy, working relationship between labor and management
- Working to ensure that state mandatory fee disclosure legislation is consistent, applies to the entire lodging industry including short-term rentals and OTAs, and conforms with the best practices adopted by the industry
- · Advocating for legislation that creates parity between short-term rentals and the hotel industry, while ensuring state and local governments maintain their ability to properly regulate and institute accountability measures to effectively govern short-term rentals
- Advocating for policies at the state and local level that empower hotel owners and operators to improve operational efficiencies and reduce their emissions and energy use, while working with elected officials on a variety of tax credits, incentives, and rebates that help owners and operators achieve improved energy efficiency and reduced emissions
- Continuing partnerships with state and local associations to fight off onerous laws and regulations
- Giving a voice to our hotel members by building our grassroots network
- Harnessing the power of industry leaders to tackle major state and local challenges through the American



# **AHLA MEMBER BENEFITS**

## **Benefiting Your Organization and the Industry**

An AHLA membership includes access to a wide range of exclusive programs that benefit the industry and your organization. These include:

- Advocacy on issues critical to the health and growth of the lodging industry
- A seat at the table with influencers and decision-makers for important policy discussions
- Expert answers and guidance on regulatory matters, crisis management, and industry change
- Networking opportunities with thousands of colleagues, allies, and industry leaders
- Timely and curated news, briefs, and advisories critical to your bottom line
- Access to industry events, exclusive industry research, professional development, and lifelong learning resources
- Access to sustainability resources and guidance with Responsible Stay

#### **RECRUITMENT, TRAINING, AND RETENTION**

- Enjoy significant discounts on AHLEI Certifications and professional development scholarships available through AHLA Foundation
- Advance your employees' careers with AHLA Foundation's manager, maintenance, and culinary apprenticeship programs
- Improve operations and reduce costs with key resources and insights from industry partners

#### **COMMITMENT TO GUEST & EMPLOYEE SAFETY**

• Join AHLA Foundation's No Room for Trafficking campaign and receive resources designed to train staff to spot and prevent human trafficking

#### **EXCLUSIVE ADVOCACY AND INFORMATIONAL OPPORTUNITIES**

- Join HotelsACT for critical, actionable advocacy updates
- Attend virtual events and webinars with thought leaders from our industry







Check In to Your Membership! Log in to AHLA.com and immediately access members-only content.

- Consumer Innovation Forum\*
- Design and Construction Committee
- Extended Stay Committee
- Food & Beverage Committee
- General Counsel Committee
- General Manager Roundtable
- Global Technology 100\*
- Hospitality Investment Roundtable\*
- Human Resources Committee
- Independent & Boutique Committee\*
- Labor Relations Committee
- Management Company Committee
- Resort Committee\*
- Risk Management Committee
- Safety & Security Committee
- Sustainability Committee



Greg Juceam
President & CEO,
Extended Stay America, Inc.
Malaika Myers
Chief Human Resources
Officer, Hyatt
Tom Bardenett
Chief Operating Officer/
Executive Vice President,
RLJ Corporation



lean-Luc Barone Chief Executive Officer, White Lodging







Randy Gaines
Senior Vice President,
Operations & New
Development, Hilton
Scot Cameron
Vice President Capital Assets,
Concord Hospitality
Marie Fukudome
Director, Environmental
Sustainability, Hyatt
Marjorie Pittet
Director, Operations Support,
Acror Hotels & Resorts

## rterimation regulied to jein

# Connect and collaborate with lodging professionals in your area of expertise through AHLA's networks!

#### General Managers NETWORK

The GM network serves as the conduit for communication, information, and best practices sharing amongst property leaders.



#### Owners NETWORK

The Owners Network is exclusive to owners big and small and focuses on advocacy and critical issues affecting hotel owners.



FOR**W**ARD

The ForWard Network is open to anyone, at all levels, interested in networking, connecting, and learning from others who support the mission of advancing women in hospitality.





The HTNG Network harnesses the collective wisdom of leaders in hospitality technology — IT professionals including hoteliers, technology providers, industry consultants, and academia — to solve common problems, unlock global business potential, and drive progress and innovation.



# **EXECUTING OUR STRATEGIC PLAN**

## Strengthening our industry and our workforce



Paving the road forward for a more diverse, sustainable, and thriving future for the hotel industry.

PROTECTING HOTELS FROM ONEROUS WORKPLACE RULES

Defending against government policies designed to discriminate against our industry

HIGHLIGHTING HOTELIERS' COMMUNITY ENGAGEMENT & IMPACT

Educating elected officials on the hotel industry's positive impact in local communities

RECRUITING
A LARGER
WORKFORCE
& PROMOTING
CAREER
OPPORTUNITIES

**PILLARS** 

Attracting new talent and boosting leadership diversity

FIGHTING FOR A LEVEL PLAYING FIELD Ensuring alternative accommodations compete on the same level playing field as hotels

LEADING ON SUSTAINABILITY, DIVERSITY, & SAFETY

Making our industry the national leader on trafficking prevention, diversity and opportunity, and sustainability

With your support and a united industry, AHLA will help build a brighter future for all quests, employees, and hoteliers. Learn more at **ahla.com/5yearplan**.

6

Z

ш

S

2

4

ш

# **AHLA FOUNDATION**

# **FOUNDATION**

## \$40 Million reinvested into the hotel industry. 41,000 people impacted through Foundation programs.

AHLA Foundation works to inspire, support, and advance the people that make this industry great. By connecting employees, employers, and their communities, we seek to nurture and develop an industry-wide culture of growth and belonging. A stronger workforce creates a stronger industry.

#### **INTRODUCTION & RECRUITMENT**

We inspire prospective employees to join us and build a career in our vibrant and rewarding industry. AHLA Foundation provides over \$1 million each year in Academic Scholarships to students pursuing a two- or four-year degree in hospitality, engages with national high-school serving organizations to introduce our industry to a younger generation, and works with community-based organizations to introduce Opportunity Youth to resources and training to lead them to permanent careers in hospitality.

#### **RETENTION & DEVELOPMENT**

AHLA Foundation creates and promotes opportunities for training and development to upskill the hospitality workforce. 95% of participants in our nationally registered Apprenticeship program are still working in industry, and our professional development scholarships give employers the resources to invest in people who want to stay and grow in our industry over the long term.

#### **ADVANCEMENT & CULTURE BUILDING**

With more than 200 hotel career pathways, there are countless opportunities for growth. AHLA Foundation works to support the advancement of those who advance the industry, including recognizing women leaders who are moving hospitality ForWard, and developing resources and programs to define DEI Best Practices that help all of us create a more inclusive hospitality industry.

# **AHLA & AHLA FOUNDATION EVENTS**

AHLA hosts signature events, both in-person and virtual, with opportunities for sponsorship, networking, and timely updates on all aspects of the hospitality industry.



#### The Hospitality Show

Hotel brands, owners, and management companies converge at the hotel industry's most exciting new trade show centered around operations and technology.



This must-attend event brings together hotel GMs from across the country to hear from expert speakers, network, and celebrate the industry's best GMs.



#### **Night of A Thousand Stars**

This star-studded event celebrates our industry's best and brightest with the Stars of the Industry Awards and welcomes the incoming Board Chairs of AHLA and the Foundation – all while raising support for the Foundation's workforce programs.



#### **The Hospitality Show: Regional Events**

Held in major markets around the country in collaboration with our state lodging partners, this series provides opportunities to connect with the larger hotel community and hear the latest market trends and policy updates.



#### **AHLA Responsible Stay Summit**

An ESG thought-leadership summit focusing on sustainability programs and goals.



#### ForWard: Women Advancing Hospitality

The industry's largest annual event dedicated to highlighting female leaders and pathways to leadership in hospitality.



#### **Hotels On The Hill**

AHLA members from across the country meet on Capitol Hill to share the issues most impacting their business and the industry with Members of Congress.



#### **OFF-SITE: The New Classic**

Devoted to supporting hospitality workforce development programs and education, attendees enjoy three days of networking with C-suite executives and industry leaders while participating in a 36-hole tournament or specially curated social activities.



#### **HTNG International Technology Conferences**

These signature events bring together key industry decision makers in their region to network with top experts and discuss future technology trends impacting the hospitality industry.



#### ForWard BUILD and ELEVATE

A year-long curriculum to advance women in executive leadership, targeting five areas of knowledge: executive presence, negotiation, advocacy, career development, networking.



#### **No Room For Trafficking Summit**

An event that aims to eradicate human trafficking by uniting the hotel and lodging industry around collective anti-trafficking efforts.



#### **AHLA Food & Beverage Summit**

A food and beverage thought-leadership summit focusing on trend-forward insight and information on food service matters affecting hotels.

For up-to-date information on these events, visit AHLA.com/events.



S

EVENT

Chair of the Board Kevin Jacobs Chief Financial Officer & President, Global Development, Hilton



Vice Chair Mitch Patel President & CEO, Vision Hospitality Group



Liam Brown Group President U.S. and Canada Marriott International



Secretary/Treasurer Immediate Past Chair Leslie D. Hale President & CEO, **RLJ Lodging Trust** 



Chair of the AHLAF **Interim President Board of Trustees** & CEO Julienne Smith **Kevin Carey** Chief Development Officer, Americas, Senior EVP & COO, IHG Hotels & Resorts American Hotel & Lodging Association



Chair of the HotelPAC Advisory Council Jon Bortz Interim President & CEO, Chairman & CEO, Pebblebrook Hotel Trust

#### **BRAND REPRESENTATIVES**



Julie Arrowsmith President & CEO. G6 Hospitality, LLC.



Jolyon Bulley CEO, Americas and Group Transformation Lead, Luxury & Lifestyle. IHG Hotels & Resorts



Lawrence Cuculic President & CEO, Best Western International, Inc.



Mark S. Hoplamazian President & CEO. Hvatt Hotels Corporation



Pat Pacious President & CEO. Choice Hotels International

#### **ASSOCIATION** REPRESENTATIVE



Lynn S. Mohrfeld President & CEO, California Hotel & Lodging Association

#### **OWNER REPRESENTATIVES**



Chairman & CEO, Park Hotels & Resorts



Thomas L. Baltimore, Jr. Sheila C. Johnson Founder & CEO.



Justin Knight CEO. Salamander Hotels & Resorts Apple Hospitality REIT, Inc. Host Hotels & Resorts



Jim Risoleo CEO, President and Director, CEO,



Mit Shah Noble Investment Group



Kris Kielsa

## REPRESENTATIVE

ALLIED



Executive Vice President & General Manager, Ecolab Inc.

#### MANAGEMENT COMPANY REPRESENTATIVES



Thom Geshay CEO & President, Davidson Hospitality Group



Walter Isenberg Co-Founder & CEO,



Ben Seidel President, Sage Hospitality Group Real Hospitality Group

#### **INDIVIDUAL REPRESENTATIVES**



Omer Acar CEO of Raffles and Fairmont Accor



Geoff Ballotti President & CEO. Wyndham Hotels & Resorts



John Murray CEO, Sonesta International Hotels Corporation

## AHLA BOARD OF DIRECTORS



Chair of the Board Kevin Jacobs Chief Financial Officer & President, Global Development, Hilton



Vice Chair Mitch Patel President & CEO, Vision Hospitality



Liam Brown Group President U.S. and Canada Marriott International



Secretary/Treasurer Immediate Past Chair Leslie D. Hale President & CEO, **RLJ Lodging Trust** 



Chair of the AHLAF **Board of Trustees** Julienne Smith Chief Development Officer, Americas, IHG Hotels & Resorts



**Interim President** & CEO **Kevin Carey** Senior EVP & COO, American Hotel & Lodging Association



Chair of the HotelPAC Advisory Council Jon Bortz Interim President & CEO, Chairman & CEO, Pebblebrook Hotel Trust

#### BRAND REPRESENTATIVES

**Kurt Alexander** President, Omni Hotels & Resorts Maribeth Bisienere Senior Vice President, The Walt Disney Company Jay Caiafa COO - The Americas IHG Hotels & Resorts

Antoine Chahwan President Hotel Operations Americas East,

Four Seasons Hotels and Resorts

Founder, Chairman & CEO, Montage Hotels & Resorts Danny Hughes President, Americas, Hilton Hotels & Resorts

Alan Fuerstman

**Greg Juceam**President & CEO, Extended Stay America Barbara Kilner SVP. General Counsel North & Central America, Accor

Ayesha Molino President & COO, ARIA and Vdara, Chief Public Affairs Officer, MGM Resorts International Michael Morton SVP Brand Management,

Best Western Hotels & Resorts **Keith Pierce** EVP, President Franchise & Development Sonesta International Hotels

Rena Hozore Reiss EVP & General Counsel Marriott International

**Pete Sears** EVP & Group President, Americas, Hyatt Hotels Corporation Alex Tisch

President & CEO, Loews Hotels & Co. Jeff Wagoner President & CEO, Outrigger Hospitality Group Simone Wu

SVP. General Counsel, Corporate Secretary & External Affairs, Choice Hotels International

#### OWNER REPRESENTATIVES

Arash Azarbarz CEO, Highgate Hotels Joseph Berger

President & CEO, BRE Hotels & Resorts Barry A. N. Bloom President & COO.

Xenia Hotels & Resorts, Inc. Cody Bradshaw Managing Director, Global Head of Hotel Asset Management

Starwood Capital Group Mark Brugger President Director & CEO DiamondRock Hospitality Company Mark Carrier

B.F. Saul Company Hospitality Group

Thomas J. Corcoran Jack G. Damioli President & CEO, The Broadmoo

**Greg Friedman** Managing Principal & CEO, Peachtree Group Bryan Giglia

CEO, Sunstone Hotel Investors, Inc. Terri A. Haack Senior Vice President, Lowe Robert Kline

CEO & Co-Founder, Chartres Lodging Group, LLC Sean Mahoney

EVP and Chief Financial Officer, **RLJ Lodging Trust** 

Sloan Dean

Michael G. Medzigian Chairman and Managing Partner, Watermark Capital Partners Jimmy Merkel

Co-Founder & CEO, Rockbridge Steven Nicholas Managing Principal Noble Investment Group

Al Patel President Baywood Hotels Mehul Patel Chairman & CEO, NewcrestImage Tarun Patel

Principal, Sonari Capital Partners Azim Saju CEO, Ark Holdings Group

**Steven Siegel**Partner and Chief Operating Officer, KSL Capital Partners, LLC Amb. Gordon Sondland

Founder & Chairman, Provenance Hotels Jonathan Stanner President & CEO, Summit Hotel Properties, Inc.

**Richard Stockton** President & CEO, Braemar Hotels & Resorts

Nate Tyrell EVP & CIO Host Hotels & Resorts Shai Zelering

Managing Partner, Brookfield

#### MANAGEMENT COMPANY REPRESENTATIVES

Joseph Bojanowski Jeffrey Brown CEO. Schahet Hotels, LLC Alex Cabanas

President, Pyramid Global Hospitality James A. Carroll President & CEO, Crestline Hotels & Resorts, LLC

Ted Darnall CEO Lodging and Technical Services Companies, HEI Hotels & Resorts

CEO & President Remington Hotels Prem Devadas President, Salamander Collection Navin Dimond

Founder and CEO Stonebridge Companies **David Duncan** President & CEO, First Hospitality

Gregg Forde President & COO, Island Hospitality Management Michael George President & CEO Crescent Hotels & Resorts Michael Heaton President, Waterford Hotel Group, LLC Naveen Kakarla President and CEC

Hersha Hospitality Management Nick Kellock Chief Operating Officer, Concord Hospitality Enterprises Company, LLC Bakulesh (Buggsi) Patel

President & CEO, BHG Hotels

**Thomas Penny** President, Donohoe Hospitality Services **Brad Rahinsky** President & CEO. Hotel Equities Pete Sams Chief Operating Officer, Davidson Hospitality Group

**Rob Smith** Divisional President, Full Service; Aimbridge Rick Takach Chairman & CEO, Vesta Hospitality

## ASSOCIATION REPRESENTATIVES

Sarah Gulla (HAMA) SVP, Asset Management, Pebblebrook Hotel Trust Michael Jacobson President & CEO, Illinois Hotel & Lodging Association Scott Strickland (HTNG) CCO, Wyndham Hotels & Resorts

Walt Sheffler

President,

### ALLIED REPRESENTATIVES Executive Vice President and General

Jagruti Panwala Alexi Khajavi President & CEO, Wealth Protection Questex

Manager, Oracle Hospitality

Ravi Patel President, Hawkeye Hotels

Ben Erwin

President & CEO,

Meghan Connelly

SVP/GM, Global Client

Group, American Express

Vinay Patel Jay H. Shah President & CEO, Executive Chairman, Fairbrook Hotels Hersha Hotels & Resorts

Scott Steilen

Amanda Hite

President,

STR

Avendra Hospitality and Europe, Avendra

#### **INDIVIDUAL REPRESENTATIVES**

Strategies

Alex Alt

President, Hospitality, Travel and Wellness.

President & CEO, Sea Island Company, LLC

Lindsey Ueberroth CEO. Preferred Hotels & Resorts

# AHLA Advocates. Promotes. Unites.

Questions? Contact membership@ahla.com



