

2022 Midyear State of the Industry Report HOTEL ROOM REVENUE BY STATE

Oxford Economics Analysis – July 2022

Prior to the pandemic, the hotel industry's 5.4 million guest rooms generated more than \$170 billion in annual room revenue. In 2020, hotel room revenue fell by nearly 50% across the United States to just \$85.9 billion, then rebounded to \$142.7 billion in 2021. That upward trajectory has continued in 2022, with room revenue expected to surpass 2019 levels by 11% by the end of the year, according to an analysis for AHLA by Oxford Economics. While 2022 room revenues are projected to exceed 2019 levels on a nominal basis, when adjusted for inflation, real revenue per available room (RevPAR) will not surpass 2019 levels until 2025.

Eleven states are projected to see nominal room revenues up 20% or more compared to 2019, while three states and the District of Columbia are not expected to reach 2019 levels this year.

| | Hotel Room Revenue by State | | | | | | |
|---------------|-----------------------------|-------------------|---------------------------|--------------------------|--|--|--|
| STATE | 2019 Room Revenue | 2022 Room Revenue | \$ Difference Vs. 2019 | % Difference Vs. 2019 | | | |
| NATIONWIDE | \$170,112,480,962 | \$188,394,476,231 | \$18,281,995,269 | 11% | | | |
| ALABAMA | \$1,609,988,215 | \$1,916,589,547 | \$306,601,332 | 19% | | | |
| ALASKA | \$640,947,564 | \$794,375,718 | \$153,428,153 | 24% | | | |
| ARIZONA | \$3,681,716,829 | \$4,449,701,699 | \$767,984,870 | 219 | | | |
| ARKANSAS | \$841,795,308 | \$1,003,674,451 | \$161,879,143 | 19% | | | |
| CALIFORNIA | \$25,477,783,741 | \$26,989,452,942 | \$1,511,669,200 | 6% | | | |
| COLORADO | \$4,378,326,338 | \$4,988,581,324 | \$610,254,986 | 14% | | | |
| CONNECTICUT | \$1,055,470,491 | \$1,145,238,659 | \$89,768,168 | 9% | | | |
| DELAWARE | \$358,192,243 | \$408,400,982 | \$50,208,739 | 14% | | | |
| D.C. | \$2,084,497,363 | \$1,737,876,323 | \$(346,621,041) | -17% | | | |
| FLORIDA | \$17,321,825,843 | \$21,702,019,697 | \$4,380,193,854 | 25% | | | |
| GEORGIA | \$4,830,620,079 | \$5,494,891,814 | \$664,271,735 | 149 | | | |
| HAWAII | \$4,654,102,178 | \$5,544,369,677 | \$890,267,499 | 19% | | | |
| IDAHO | \$623,689,297 | \$782,588,679 | \$158,899,382 | 25% | | | |
| ILLINOIS | \$5,263,804,048 | \$5,132,062,469 | \$(131,741,580) | -3% | | | |
| INDIANA | \$1,996,649,817 | \$2,297,893,078 | \$301,243,260 | 15% | | | |
| IOWA | \$1,005,086,034 | \$1,156,781,702 | \$151,695,669 | 15% | | | |
| KANSAS | \$860,454,530 | \$960,227,214 | \$99,772,684 | 12% | | | |
| KENTUCKY | \$1,449,361,399 | \$1,629,661,099 | \$180,299,700 | 12% | | | |
| LOUISIANA | \$2,538,258,177 | \$2,922,063,581 | \$383,805,403 | 15% | | | |
| MAINE | \$886,455,040 | \$1,259,157,981 | \$372,702,941 | 42% | | | |
| MARYLAND | \$2,323,613,896 | \$2,325,293,794 | \$1,679,898 | 0% | | | |
| MASSACHUSETTS | \$4,159,595,772 | \$4,439,460,231 | \$279,864,459 | 7% | | | |
| MICHIGAN | \$2,817,259,743 | \$3,163,686,320 | \$346,426,577 | 129 | | | |
| MINNESOTA | \$2,151,474,237 | \$2,119,691,685 | \$(31,782,551) | -19 | | | |
| MISSISSIPPI | \$1,107,592,099 | \$1,288,043,624 | \$180,451,525 | 16% | | | |
| MISSOURI | \$2,294,334,728 | \$2,531,197,351 | \$236,862,623 | 10% | | | |
| MONTANA | \$724,380,349 | \$972,096,491 | \$247,716,142 | 34% | | | |

| NEBRASKA | \$645,304,669 | \$727,605,893 | \$82,301,224 | 13% |
|------------------------------|--------------------------|------------------|-----------------|-----|
| NEVADA | \$5,719,451,058 | \$6,287,880,080 | \$568,429,022 | 10% |
| NEW HAMPSHIRE | \$673,433,167 | \$821,780,687 | \$148,347,520 | 22% |
| NEW JERSEY | \$3,354,147,127 | \$3,415,844,943 | \$61,697,816 | 2% |
| NEW MEXICO | \$1,162,970,768 | \$1,353,609,466 | \$190,638,698 | 16% |
| NEW YORK | \$13,482,349,356 | \$13,348,510,007 | \$(133,839,350) | -1% |
| NORTH CAROLINA | \$4,050,145,399 | \$4,589,640,446 | \$539,495,047 | 13% |
| NORTH DAKOTA | \$417,653,970 | \$434,131,148 | \$16,477,177 | 4% |
| OHIO | \$3,089,154,211 | \$3,301,055,192 | \$211,900,981 | 7% |
| OKLAHOMA | \$1,230,603,347 | \$1,408,874,103 | \$178,270,756 | 14% |
| OREGON | \$2,040,831,785 | \$2,251,782,943 | \$210,951,159 | 10% |
| PENNSYLVANIA | \$4,266,191,977 | \$4,514,436,703 | \$248,244,726 | 6% |
| RHODE ISLAND | \$430,092,334 | \$511,041,510 | \$80,949,176 | 19% |
| SOUTH CAROLINA | \$3,016,633,019 | \$3,708,060,328 | \$691,427,309 | 23% |
| SOUTH DAKOTA | \$490,276,843 | \$613,634,819 | \$123,357,976 | 25% |
| TENNESSEE | \$3,834,712,380 | \$4,512,961,477 | \$678,249,097 | 18% |
| TEXAS | \$12,033,348,361 | \$13,127,075,866 | \$1,093,727,505 | 9% |
| UTAH | \$1,580,738,190 | \$2,040,198,010 | \$459,459,819 | 29% |
| VERMONT | \$558,718,988 | \$740,803,174 | \$182,084,186 | 33% |
| VIRGINIA | \$4,098,295,211 | \$4,216,396,174 | \$118,100,963 | 3% |
| WASHINGTON | \$3,455,231,510 | \$3,543,249,132 | \$88,017,623 | 3% |
| WEST VIRGINIA | \$624,710,236 | \$656,267,618 | \$31,557,382 | 5% |
| WISCONSIN | \$2,014,310,766 | \$2,303,335,806 | \$289,025,040 | 14% |
| WYOMING | \$705,900,931 | \$811,222,575 | \$105,321,644 | 15% |
| Source: Oxford Economics and | STR, © 2022 CoStar Group | | | |