



April 16, 2020

The Honorable Steven T. Mnuchin  
Secretary  
Department of the Treasury  
1500 Pennsylvania Avenue, NW  
Washington, D.C. 20220

The Honorable Jerome H. Powell  
Chairman  
Board of Governors of the Federal Reserve System  
20th Street and Constitution Ave NW  
Washington, DC 20551

Dear Secretary Mnuchin and Chairman Powell:

The American Hotel & Lodging Association (AHLA), Asian American Hotel Owners Association (AAHOA) and hoteliers across the country thank you for your continued leadership during the coronavirus pandemic.

At its core, the hotel industry is an industry of people taking care of people and our single greatest asset is our workforce. The health and safety of our associates and our guests has been and continues to be the top priority for the hotel industry. The historic CARES Act created by Congress and the Administration is a shining example of bi-partisan leadership to address one of the greatest challenges our nation has faced. It is also playing a vital role preventing significant and long-lasting economic damage for millions of Americans that work in the hotel industry.

Our organizations and hoteliers across the country were also very pleased by the recent announcement of the expansion of the Term Asset-Backed Securities Loan Facility (TALF) to include triple-A-rated commercial mortgage-backed securities (CMBS). Furthermore, we are pleased to see the launch of the new “Main Street” lending facility to further solidify the Trump Administration and Congress’ efforts to bolster the American economy.

AHLA represents all segments of the hotel industry in the United States, which encompasses over 55,000 properties nationwide, 61% of which are small businesses, and supports 1 in 25 American jobs. AAHOA is the largest hotel owners association in the nation. The 19,500+ AAHOA Members own almost one in every two hotels in the United States. With billions of dollars in property assets and hundreds of thousands of employees, AAHOA Members are core economic contributors in virtually every community.

The hotel industry is currently facing an unprecedented cash flow crisis, with revenues nationwide declining more than 80% in recent weeks and expected to worsen. Many hotels are unable to pay operating costs and thus debt service. This will cause a snowball effect of foreclosures, and lenders taking ownership of severely distressed assets, leading to full scale layoffs and extended property closures. Hoteliers have a very limited ability to work directly with servicers of CMBS debt to achieve meaningful relief during this crisis. It is critical that regulators act swiftly to ensure that the \$86B of CMBS debt backed by hotel and lodging assets, as well as the total \$300B debt backed by those assets, remains in good standing. Widespread default and foreclosure on hotel CMBS debt would be disastrous for the

commercial real estate market at large as well as the holders of that debt, including pension plans and other large investors. Borrowers need access to capital to pay these debts and servicers must have the ability to provide necessary debt relief, including forbearance and other loan modifications during this extraordinary time.

AHLA, AAHOA and hoteliers from across the country respectfully request **as part of the new “Main Street” lending facility the Treasury and the Federal Reserve act to create a CMBS market relief fund with a specific focus on the hotel industry and it’s dire need for relief in this sector.** The hotel industry recommends:

- The terms of the lending need to allow for realistic repayment given the recovery curve ahead for the hotel industry – experts project that it will take between two and five years for hotel industry revenues to return to pre-crisis levels.
- The program should be \$10B to allow a year’s worth of full payments against the total \$86B CMBS debt for the industry.
  - The maximum size of each individual loan should be one year of CMBS debt payments (principal and interest). This should be sized for each individual asset which has CMBS debt against it with loans available for each asset as necessary. The withdrawal schedule should be matched against the CMBS loan payment due dates.
  - Allowable use of the funds should be payment of CMBS debt service obligations as well as necessary tax and insurance payments.
- Loan borrowers must be borrowing to pay CMBS debt against a hotel or lodging asset.
- The borrower must have been current on their payments and not in default as of February 1, 2020.
- The loans should be at a 2% rate to ensure an ability for borrowers to repay while at the same time ensuring taxpayers are not adversely affected. The loans should be non-recourse.
- Loan payoffs should begin five years after the final loan payment is made, with interest accruing until payments start.
  - The loans should be pre-payable at any time with no penalties.
  - The loan would come due upon the sale of more than 20% of the property.
- Loans should be administered through the master servicers (such as Wells Fargo, Midland, etc).
  - The servicers should collect a 10 basis points servicing fee deducted from the accrued or current interest as it is paid.
- The loans should have a 10-year amortization schedule.

The master servicers will also need to work constructively with borrowers to facilitate this program. They will need to consider waiving tests around debt-service coverage ratio, debt yield, performance, and other items. Additionally, many CMBS loans prohibit taking on additional debt, a potential requirement that would need to be waived under this program. Existing CMBS loans maturing within the next two years should be extended to avoid the risk of an inability for the borrower to refinance under current conditions.

The goal of this lending facility would be to allow hotel owners to keep current on CMBS loans and avoid foreclosure so that our valued workforce would have a place to return when the coronavirus pandemic subsides. Structuring the facility as loans administered by the master servicers allows for urgent, immediate relief for borrowers and eases concerns around CMBS loan covenants.

This lending facility would also forestall the impending debt crisis in the hotel CMBS market and prevent it from rippling out into other areas. If CMBS servicers are forced to foreclose on these hotels, they have no realistic path to restarting the business or reselling the property into the market in a reasonable amount of time, leading to shuttered hotels. **Without action, the country faces a potentially catastrophic prolonged impact on jobs and tax revenues as nearly 30% of hotel debt is backed by CMBS loans.**

The establishment of a program to provide liquidity to the CMBS market specific to hotels as part of the Treasury and Federal Reserve's response to the coronavirus would support all segments of our nation's domestic lodging industry and the more than 8 million employees it supports. A wave of foreclosures would impact the entire industry and all lodging employees.

The next few weeks will be critical, and we urge action without delay. With historically low occupancy, hoteliers have struggled to make April payments and we know more many will face default when May payments come due. Any hesitation will create a domino effect of negative consequences in Main Street America and across the spectrum of commercial real estate market.

Again, on behalf of our nation's domestic lodging industry and the more than 8 million employees it supports, we thank you for your leadership during this unprecedented time and for your consideration of establishing the hotel specific CMBS market relief fund in the new "Main Street" lending facility. We stand ready to work with you in this critical moment to help stabilize our economy and support our impacted employees.

Sincerely,

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**Malavilli Selvarajoo**

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**Pinu Patel**

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**Pravin Patel**  
AAHOA  
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**Vinod Patel**  
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Lake Charles, LA

**Dhruvin Patel**  
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**Mitul Patel**  
Om Saishiv LLC ( Relax Inn )  
Ruston, LA

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**Kevin Patel**  
Cajun Hospitality Group LLC  
Laplace, LA

**Alpesh Patel**  
Super 8  
Natchitoches, LA

**Sunil Patel**  
Jalaram Hotels LLC  
Opelousas, LA

**Snehal Patel**  
Siya Ram 12 LLC  
Port Allen, LA

**Timothy Burkhardt**  
Lh Fort Myers Hospitality LLC  
Westport, MA

**Steven Dugas**  
Distinctive Hospitality Group  
Westford, MA

**Brian Fry**  
Commonwealth Hotels  
Chester, MA

**Darshan Gandhi**  
Rudrah Hospitality  
North Attleborough, MA

**Richard Lafrance**  
Lafrance Hospitality Company  
Westport, MA

**Jennifer Lerz Norr**  
Lafrance Hospitality Company  
Westport, MA

**Katarzyna Nowak**  
Meiselholdings  
Assonet, MA

**Amish Patel**

Anadi Hotels  
Holyoke, MA

**Shailesh Patel**

Quality Inn & Suites  
Raynham, MA

**Akash Patel**

Nysa Hotels  
Sharon, MA

**Thomas Riel**

Providence Warwick Convention And Visitors  
Bureau  
Rehoboth, MA

**Daniel Walsh**

Chmwarnick  
Chelmsford, MA

**Roland Weinmann**

Myerside Resort And Cottages  
Wellfleet, MA

**Betty Akcam**

Aloft Ocean City  
Ocean City, MD

**Danelle Amos**

Beach Walk Hotel  
Ocean City, MD

**Terri Appell**

Today'S Restaurant News, Inc.  
Windsor Mill, MD

**Jackie Ball**

Park Place Hotel  
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**Regina Boston**

B.F. Saul Hospitality Group  
Adamstown, MD

**Judy Rosenthal**

DHG  
Natick, MA

**Katy Shisler**

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**Kathleen St. Germain**

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Medford, MA

**Christine Tascione**

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**Jackie Berger**

Clarion Resort Fontainebleau Hotel  
MD

**Leonard Berger**

Clarion Resort Fontainebleau Hotel  
MD

**Nisat Bhatti**

Travelodge By Wyndham  
MD

**Michael Blank**

Woodmont Lodging  
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**Jon Bortz**

Pebblebrook Hotel Trust  
Potomac, MD

**Justin Boutwell**

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Olney, MD



**Heather Brunning**

Francis Scott Key  
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**Caryl Cardenas**

Ochmra  
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**Kari Carr**

Pebblebrook Hotel Trust  
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**Giovanna Cavagnaro**

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Chevy Chase, MD

**Timothy Davis**

Pavilion Furniture  
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**Yogesh Daya**

Choice Hotels  
MD

**Renato Demo**

Ocean Lodge Hotel  
Ocean City, MD

**Carlo Difilippo**

Clipper Properties LLC  
Ocean City, MD

**Dave Douglas**

Grand Hotel & Spa  
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**Candace Germain**

Cherry Cove Hospitality Management, LLC  
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**Sharon Chandler**

Esham Family Ltd  
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Sea Hawk Motel  
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**Marie Hopper**  
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**Janette Hunt**  
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Bowie, MD

**James Isaminger**  
Ocrooms  
Ocean City, MD

**Tariq Islam**  
Hiusa  
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**Sherry Jenkins**  
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**Peter Komar**  
Atrium Hospitality  
MD

**Ashley Harrison**  
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**Colin Hart**  
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**Peggy Hart**  
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**Priti Patel**

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**Himanshu Patel**

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**Pradeep Patel**

Days Inn  
College Park, MD

**Harry Patel**

Ramada Conference Center  
Edgewood, MD

**Umesh Patel**

Sleep Inn  
Jessup, MD

**Deepak Patel**

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Bloomfield Hills, MI

**Blake Bacall**

Elite Hospitality Group  
Keego Harbor, MI

**Basil Bacall**

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**Joey Bacall**

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**Mahendra Patel**  
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**Anant Patel**  
Infinity Hospitality  
Northville, MI

**Amish Patel**  
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Paw Paw, MI

**Todd Raska**  
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**Sanket Bhakta**  
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Saint Paul, MN

**Satish Patel**  
Pampas Corporations  
Paw Paw, MI

**Debbie Peeling**  
Fairfield Inn & Suites Chesterfield  
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**Remo Polselli**  
Resort America LLC  
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**Deb Stokan**  
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**Travis Swift**  
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Kalamazoo, MI

**Brandon Tomlinson**  
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**Laikin Whitney**  
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**Jordan Wiles**  
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Fashion And Function  
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**Al Hatfield**  
Concerned Citizen  
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Americinn Lodge & Suites  
Marshall, MN

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Sand Hospitality, LLC  
Waite Park, MN

**Mark Labovitz**  
Lion Hotel Group  
MN

**Robert Thompson**  
C.I. Construction, LLC.  
Alexandria, MN

**William Upshaw**  
Tpi Hospitality  
Chaska, MN

**Claude Worrell**  
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**Ranvir Bhakta**  
Krisna LLC  
MO

**Malay Dave**  
Om-Shiv Motel Inc  
Cameron, MO

**Albert Gjoni**  
Simple Life Motel  
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Maa Krupa Investment,LLC  
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Hastings, MN

**Victoria Nelson**  
Fairfield Inn And Suites  
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**Harshal Patel**  
Empire Hotels  
Minneapolis, MN

**Sreemanth Gollamudi**  
Ankitha Hospitality  
MO

**Deepak Kapadia**  
Pace LLC  
Lexington, MO

**Nilesh Patel**  
Travelodge By Wyndham  
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**Mayur Patel**  
Marquee Hospitality LLC  
Kansas City, MO

**Hansa Patel**  
Meela LLC  
Kansas City, MO

**Alan Patel**  
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**Larry Patel**  
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Hotel Avyan St. Louis  
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**H.R. Sheevam**

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**Pulas Sheth**

Super 8  
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Super 8  
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Jackies International, Inc.  
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Avon Lodgings LLC  
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Summit Hospitality  
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Vish De LLC  
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Elements Of Design 5  
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**Neal Patel**

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**Amit Patel**

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**Akshat Patel**

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**Jay Patel**

AAHOA  
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M R Lodging, LLC  
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**Bhupen Patel**

Bpr Properties LLC  
High Point, NC

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Pritesh Inc  
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**Mital Patel**

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**Dipak Patel**

Patel Partnership Inc  
Sanford, NC

**Mitul Patel**

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Tryon 8525 LLC  
Charlotte, NC

**Hugh Templeman**

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Charlotte, NC

**Pinakin Thakor**

Super 8  
Charlotte, NC

**Pinakin Thakor**

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**Rakesh Patel**

Patel & Sons  
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**Minesh Patel**

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**Priya Patel**

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**Dushyant Patel**

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Indus Hotels  
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**Harishyam Singh**

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**William Black**  
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**Megan Bradison**  
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**Steve Caudill**  
Rockbridge Capital  
OH

**Francis Cunningham**  
Red Roof Inc  
Columbus, OH

**Anne Davidson**  
Rockbridge Capital  
Columbus, OH

**Kris Davis**  
Crowne Plaza Dayton  
OH

**Stephen Denz**  
Rockbridge Capital  
Westerville, OH

**Smitaben Desai**  
Palace Group  
Maumee, OH

**Craig Dotson**  
Dont Have One  
Ashland, OH

**Michael Evans**

Ap Consulting  
Columbus, OH

**DJ Falcoski**

Re/Max Town Center Commercial Real Estate  
Worthington, OH

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Rockbridge Capital  
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Courtyard By Marriott New Albany Ohio  
New Albany, OH

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OH

**Sandra Gilson**

Hotelier  
Alexandria, OH

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Rockbridge Capital  
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**Sue Graves**

Greater Columbus Convention Center  
OH

**Jennifer Hartig**

Rolling Hills Hospitality  
Cincinnati, OH

**Lisa Hausknecht**

Marriott At The University Of Dayton  
Dayton, OH

**Nancy Howard**

Hilton Columbus  
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Rockbridge Capital  
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**Gretchen Friend**

Ohio Hotel & Lodging Association  
Hilliard, OH

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**Rob Hayes**

Amerilodgegroup, LLC  
OH

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Butler County Visitors Bureau  
Liberty Township, OH

**Jeffrey Hoffman**

Mhd Corp  
Huron, OH

**Michael Hogan**

Cincinnati Marriott Northeast  
Mason, OH

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First Hospitality Group  
Columbus, OH

**Lee Howard**

H&W Management  
Cleveland, OH

**Kerry Hsu**

Rockbridge Capital  
Columbus, OH



**Kathryn Johnoff**  
Hotel Leveque, Autograph Collection  
Columbus, OH

**Jenna Johnson**  
Rockbridge Capital  
OH

**Zeina Kleib**  
Metropolitan @ The 9  
Cleveland, OH

**David Kozar**  
Indus Hotels  
Columbus, OH

**Anna Logan**  
Rockbridge Capital  
OH

**Heather Lohnes**  
Rockbridge Capital  
Lancaster, OH

**Geraldine Lombard**  
Hotel Leveque  
Dublin, OH

**John Maclennan**  
Holiday Inn Express & Suites  
Dayton, OH

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**Cathy Mihalko**  
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**Jamen Lane**  
Rockbridge Capital  
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American Hospitality Management, Inc.  
Mason, OH

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Omdc Hotels  
Akron, OH

**Annette Linn**  
Courtyard By Marriott Newark Granville  
Newark, OH

**Deidra Marshall**  
Middletown Hotel Management  
Dayton, OH

**Megin Maugans**  
Hampton Inn & Suites  
Groveport, OH

**Nicole Mccabe**  
The Inn & Spa At Cedar Falls  
Logan, OH

**Brendan Mccausland**  
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**Lauren Meng**  
Blackwell Inn  
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Doubletree By Hilton, The Tudor Arms Hotel.  
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Mill House Bed And Breakfast  
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**Jason Nies**

The Inn At Honey Run  
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Welsh Hills Inn, LLC  
Granville, OH

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Columbus, OH

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Columbus, OH

**Lakesh Patel**

Sunburst LLC DbA Quality Inn North  
Columbus, OH

**Sushil Patel**

Super 8  
Columbus, OH

**Ajay Patel**

Scarlet & Gray Hospitality  
Dayton, OH

**Bhavin Patel**

Shree Kshetrapal LLC  
Franklin, OH

**Neal Patel**

Hotelier  
Hinckley, OH

**Benjamin Pierson**

Rockbridge Capital  
Columbus, OH

**Scott Palus**

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Columbus, OH

**Rickesh Patel**

Springhill Suites Canton  
Canton, OH

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Keystone Hotel Group  
Cincinnati, OH

**Bimal Patel**

Rolling Hills Hospitality  
Cincinnati, OH

**Andy Patel**

Alpha 9 Management  
Mason, OH

**Bhavesh Patel**

Aryanrhe Inc  
Miamisburg, OH

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Payal Development  
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West Chester Township, OH

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Madison, OH

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Cincinnati, OH

**Derek Roorda**

Residence Inn

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**Manav Singh**

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OH

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Ardmore, OK

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Chouteau, OK

**Ketan Patel**  
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OK

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OK

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Ma Anpurna Inc  
Anderson, SC

**Shera Patel**  
Paragon  
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**Bhavin Patel**  
Am&B Hospitality  
Charleston, SC

**Dipesh Patel**  
Mangalmurti Inc  
Duncan, SC

**Nick Patel**

Naman Hotels  
Florence, SC

**Paresh Patel**

Red Roof Inn  
Gaffney, SC

**Bhaveshkumar Patel**

Jaytushi, Inc  
Greenwood, SC

**Girish Patel**

AAHOA  
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**Tarang Patel**

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Spartanburg, SC

**Minesh Patel**

Best Western Travelers Rest  
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Shri Yamunaji, LLC  
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**Pravin Patel**  
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**Mitch Patel**  
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**Anil Patel**  
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**Pratik Patel**  
Super8  
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**Roger Patel**  
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**Jitendra Morriswala**  
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**Bob Patel**  
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**Sam Patel**  
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**Sanjay Patel**  
Leeya Investment  
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**Janak Patel**  
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**Sandip Patel**  
Super 8  
Nashville, TN

**Alpesh Patel**  
Tulsi Inc.  
Nashville, TN

**Ram Patel**  
Hampton Inn  
Oak Ridge, TN

**Perry Patel**  
Motel  
Pigeon Forge, TN

**Aemish Patel**  
Park Grove Inn  
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**Angela Reed**  
Noelle Nashville  
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**Roshan Patel**  
Mtha  
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**Nimesh Patel**  
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**Nitesh Patel**  
NNP Investment  
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**Ray Patel**  
Sila Developments  
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**Heeteh Patel**  
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**Manu Patel**  
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**Harsh Prema**  
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**Amish Purohit**  
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**Darsit Bhakta**

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**Vinod Bhakta**

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**Manish Desai**  
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**Tony Desai**  
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**Jyoti Desai**  
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**Pam Colpoys**  
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**Vikas Desai**  
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**Peter Desai**  
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**Williams Fitts**  
Highgate Hotels  
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**Negede Gebray**  
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**Mukund Govind**

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Clifton Hospitality Lp  
TX

**Crystal Montero**  
Adolphus Hotel  
Dallas, TX

**Raheel Moolji**  
Ashford  
TX

**Ted Mosley**  
Quorum Hotels & Resorts  
Dallas, TX

**Vinod Nagi**  
East Avenue Development  
Austin, TX

**Lee Palaschak**  
Remington Hotels  
Plano, TX

**Nishith Majmudar**  
Sri Hospitality  
Houston, TX

**Dhiren Masters**  
Reaf Holdings  
Arlington, TX

**Cindy Matulich**  
Vista Host Hotels  
Houston, TX

**Andrew Mccabe**  
Hostar International  
Dallas, TX

**Nick Naik**  
Baywood Hotels  
TX

**Riley Nail**  
Makeready  
Dallas, TX

**William Nelson**  
Phoenix American Hospitality  
Dallas, TX

**Michael Newbrand**  
Remington Hotels  
Dallas, TX

**Chris Nixon**  
Ashford  
Allen, TX

**Robert Northup**  
Vista Host  
Houston, TX

**Tanvang Pandya**  
Ambe Lodging Group LLC  
Houston, TX



**Emily Parli**

Orange142  
Austin, TX

**Dipakkumar Patel**

Route 66 Management LLC  
Amarillo, TX

**Sanjay Patel**

Super 8  
Amarillo, TX

**Sanjay Patel**

Red Roof Inn  
Arlington, TX

**Yogesh Patel**

Bestway Inn  
Bedford, TX

**Rameshbhai Patel**

Budget Inn  
Borger, TX

**Heena Patel**

Best Western Inn  
Brenham, TX

**Ash Patel**

Best Western Inn Of Brenham  
Brenham, TX

**Alpesh Patel**

Holiday Inn Express  
Brenham, TX

**Shashi Patel**

Best Western  
Cedar Park, TX

**Dinesh Patel**

Sai Hospitality Inc  
Dallas, TX

**Alkesh Patel**

Lions Veldt  
Austin, TX

**Girish Patel**

Vandana LLC  
Bastrop, TX

**Nilesh Patel**

Pride Management  
Beaumont, TX

**Roshan Patel**

Pride Management Inc  
Beaumont, TX

**Bhavin Patel**

Motel 6  
Channelview, TX

**Sandip Patel**

Country Inn & Suites  
College Station, TX

**Raju Patel**

Best Western Plus  
Converse, TX

**Himanshu Patel**

Loudoun Holding Partners LLC  
Coppell, TX

**Mehul Patel**

Ledbetter Hospitality  
Dallas, TX

**Nicole Patel**

Mark One Capital  
Dallas, TX

**Paresh Patel**

Best Western - Mansfield Tx  
Decatur, TX

**Bharat Patel**  
Motel Oasis  
Fort Worth, TX

**Ajay Patel**  
Pika Hotels  
Friendswood, TX

**Dilip Patel**  
Pika Hotels Group  
Friendswood, TX

**Yogi Patel**  
Newcrestimage  
Frisco, TX

**Dilip Patel**  
Howell's Motel  
Haltom City, TX

**Samir Patel**  
Lone Star Inn  
Harlingen, TX

**Atul Patel**  
Baywood Hotels  
Helotes, TX

**Ravi Patel**  
AAHOA  
Houston, TX

**Atul Patel**  
Best Western  
Houston, TX

**Sanjay Patel**  
Best Western Plus  
Houston, TX

**Danny Patel**  
Small Independent Motel Association  
Houston, TX

**Jayesh Patel**  
Cvsk LLC  
Giddings, TX

**Nimal Patel**  
NKB Hospitality LLC  
Grand Prairie, TX

**Arpan Patel**  
Haltex  
Haltom City, TX

**Dilip Patel**  
Heathrow Hospitality Inc.  
Haltom City, TX

**Amita Patel**  
Pika Hotels  
Houston, TX

**Danny Patel**  
PMI  
Houston, TX

**Ash Patel**  
Resco Loding LLC  
Houston, TX

**Akash Patel**  
Sai Akruiti, LLC  
Houston, TX

**Vinod Patel**  
Sai Ins  
Houston, TX

**Shanikumar Patel**  
Shrimant Narayan Tx LLC  
Houston, TX

**Ashish Patel**  
T&R Lodging Group  
Houston, TX

**Miraj Patel**  
Wayside Investment Group  
Houston, TX

**Tim Patel**  
Super 8  
Humble, TX

**Matt Patel**  
Huntsvilletx Hospitality LLC  
Huntsville, TX

**Sagar Patel**  
Skky Hospitality  
Hurst, TX

**Biren Patel**  
Patriot Hospitality  
Irving, TX

**DK Patel**  
Whitestone Hospitality Management LLC  
Irving, TX

**Shiv Patel**  
Windsor Capital  
Irving, TX

**Nitesh Patel**  
Comfort Suites  
Kilgore, TX

**Sandip Patel**  
Hilton Garden Inn Killeen  
Killeen, TX

**Nilesh Patel**  
Riya Development Lp  
League City, TX

**Bhairavi Patel**  
Wall Street Hospitality Ltd  
Midland, TX

**Amar Patel**  
Countrywide Hospitality  
Irving, TX

**Ankur Patel**  
Crossroads Hotel& Suites  
Irving, TX

**Nimesh Patel**  
Icon Lodging  
Irving, TX

**Bhavesh Patel**  
Patriot Hospitality  
Irving, TX

**Vinnie Patel**  
Genesis Hospitality LLC  
Lewisville, TX

**Bobby Patel**  
Hotel Qualityinn  
Marshall, TX

**Jack Patel**  
Ava Hotels LLC  
Mc Kinney, TX

**Chintan Patel**  
Nysa Hotels  
McKinney, TX

**Mukesh Patel**  
Bradford Inn Inc  
Midland, TX

**Vini Patel**  
Victorian Inn  
Midland, TX

**Kiran Patel**  
Best Western Hotel  
Mineral Wells, TX

**Ketan Patel**  
Economy Inn  
Odessa, TX

**Jay Patel**  
Super8  
Odessa, TX

**Kalpesh Patel**  
Econolodge  
Palestine, TX

**Mehul Patel**  
Aph Hospitality Inc  
Pearland, TX

**Hank Patel**  
Sovereign Hospitality Group  
Round Rock, TX

**BJ Patel**  
Baywood Hotels  
San Antonio, TX

**Ashish Patel**  
Brimhall LLC  
San Antonio, TX

**Neel Patel**  
Days Inn  
San Antonio, TX

**Nilesh Patel**  
Dhiru Hospitality LLC  
San Antonio, TX

**Divyash Patel**  
Econo Inn  
San Antonio, TX

**Urvish Patel**  
Om Hotels  
San Marcos, TX

**Ketan Patel**  
Texas Inn Pharr  
Pharr, TX

**Ashwinbhai Patel**  
Anchor Hotels  
Port Arthur, TX

**Neal Patel**  
Blue Chip Hotels  
Round Rock, TX

**Hitesh Patel**  
Curve Hospitality  
Round Rock, TX

**Peter Patel**  
Econolodge  
San Antonio, TX

**Mike Patel**  
La Quinta Inn & Suites Nw San Antonio  
San Antonio, TX

**Kalpeshkumar Patel**  
Niru Inc  
San Antonio, TX

**Tony Patel**  
Quality Inn & Suites  
San Antonio, TX

**Neil Patel**  
University Inn & Suites San Antonio  
San Antonio, TX

**Himanshu Patel**  
Virpur LLC  
San Antonio, TX

**Raj Patel**  
Perspective Hms Inc.  
South Padre Island, TX

**Vaishali Patel**  
Newcrestimage  
Southlake, TX

**Amish Patel**  
Sukhi Investments Inc  
Southlake, TX

**Ashwin Patel**  
AAHOA  
Spring, TX

**Mahesh Patel**  
Fairlight Management Company Inc  
Spring, TX

**Rakesh Patel**  
Weatherford Inn & Suites  
Weatherford, TX

**Ricky Patel**  
Owner  
Weslaco, TX

**Joe Patel**  
Holiday Hammond LLC  
Woodway, TX

**Kettan Patel**  
Centennial Lodging  
TX

**Archita Patel**  
Rodeway Inn  
TX

**Amman Patidar**  
Sohan Sai Krishna Management  
Houston, TX

**Dipak Ranchhodbhai**  
Oumshiva, LLC.  
Buffalo, TX

**Bijal Patel**  
Shenandoah Hotels LLC  
Spring, TX

**Damini Patel**  
Super 8  
Stafford, TX

**Bipin Patel**  
Shree Laxmi LLC  
Texas City, TX

**Hemant Patel**  
La Quinta Inn & Suites Tyler South  
Tyler, TX

**Kathryn Piepho**  
Makeready  
Dallas, TX

**Eric Porter**  
Adolphus Hotel  
Dallas, TX

**Todd Raburn**  
Atrium Hospitality  
Lewisville, TX

**Sagar Raja**  
Homewood Suites By Hilton  
Houston, TX

**Nafisat Raji**  
Makeready  
Dallas, TX

**Hitesh Rama**  
Creamistry  
Round Rock, TX

**Karen Ranker**  
Pebblebrook Hotel Trust  
Flower Mound, TX

**Ron Rodriguez**

Phoenix American Hospitality  
TX

**Justin Roedersheimer**

Makeready  
Dallas, TX

**Dupree Scovell**

Woodbine Development Corporation  
TX

**Kiran Shah**

Raka Hotel Management Inc  
Katy, TX

**Jim Smith**

Texas Western Hospitality  
Addison, TX

**Rex Stewart**

Quorum Hotels & Resorts  
Plano, TX

**Sundar Subramanian**

Americas Best Value Inn  
Laredo, TX

**Bharat Sukha**

Dalhart Hospitality, Inc Dba Best Western  
Nursanickel  
Dalhart, TX

**Sanket Talsania**

South D  
Waco, TX

**Jack Thimmaraju**

Fredericksburh Hospitality Corp.  
TX

**Craig Bingham**

Peg Development  
Provo, UT

**Vikas Sharma**

Country Inn & Suites Autin  
Austin, TX

**Brad Shinn**

Noble House Hotels & Resorts  
TX

**Elga Sickler**

Makeready  
Frisco, TX

**Paul Singh**

Nexgen Management  
Irving, TX

**Mohamed Thowfeek**

Westmont Hospitality Group  
Houston, TX

**Sam Tucker**

The Adolphus Hotel  
Dallas, TX

**Christine Visneau**

Makeready  
Dallas, TX

**James Walker**

JLW Management, Inc.  
Houston, TX

**Jeremy Welter**

Ashford  
Lewisville, TX

**Brandon Ball**

Blue Diamond Capital  
UT

**Michael Bingham**

Blue Diamond Capital  
UT

**Hodges Cooper**  
Blue Diamond Capital  
UT

**Nancy Eakins**  
Blue Diamond Capital  
Provo, UT

**Harkanwar Gill**  
Blue Diamond Capital  
UT

**Devin Jolley**  
Peg Companies  
Provo, UT

**Graydon Pearson**  
In-Group Hospitality Inc  
Provo, UT

**Drew Alston**  
Eau Palm Beach Resort And Spa  
Buena Vista, VA

**Oscar Belteton**  
Tpci, Inc  
Alexandria, VA

**Ross Bierkan**  
Wellfleet Equity  
Arlington, VA

**Deanne Brand**  
Park Hotels & Resorts  
Mc Lean, VA

**Alice Buck**  
Awana Hospitality Management  
Woodbridge, VA

**Tejal Desai**  
Crossways Capital LLC  
Norfolk, VA

**Thomas Lewis**  
Pennbridge Lodging  
Riverton, UT

**Justin Mabey**  
East Avenue  
Highland, UT

**Michael Mckay**  
Blue Diamond Capital  
Provo, UT

**Gary Patel**  
Status Hospitality  
Provo, UT

**Mark Carrier**  
B. F. Saul Company Hospitality Group  
VA

**Chris Castellano**  
Apple Reit Companies  
Richmond, VA

**Jeanette Clarke**  
Apple Hospitality Reit  
Richmond, VA

**Steve Coe**  
Pebblebrook Hotel Trust  
Reston, VA

**Brian Cook**  
Palmer Gosnell Hospitality  
Fredericksburg, VA

**Jeffrey Dauray**  
RLJ Lodging Trust  
Falls Church, VA

**Sunita Deva**  
Deva Hotels  
Fredericksburg, VA

**Mark Fowler**  
Hospitality Investors Trust  
Fairfax, VA

**Umesh Gandhi**  
Hospitality  
Lexington, VA

**Priti Gandhi**  
Hotel  
Lexington, VA

**Tom Gates**  
B. F. Saul Company Hospitality Group  
Purcellville, VA

**Matt Hurst**  
Hilton Washington Dulles Airport  
Herndon, VA

**Justin Knight**  
Apple Hospitality Reit  
Richmond, VA

**Pravin Kotadia**  
Signature H. Iad LLC  
VA

**Ashok Lodha**  
Fairbrook Hotels  
Chantilly, VA

**Lunsford Loving**  
Hotelier  
Richmond, VA

**Ashley Lowrey**  
Apple Hospitality Reit  
Richmond, VA

**Vinay Patel**  
Jai Hotels  
Chantilly, VA

**Krissy Gathright**  
Apple Hospitality Reit  
Richmond, VA

**Kamal Gill**  
The Zone  
Ashburn, VA

**Ashu Goel**  
Loudoun Hospitality LLC  
Ashburn, VA

**Neal Gopal**  
Neal Haven Enterprises  
Bristol, VA

**Edward Mack**  
Apple Reit  
Richmond, VA

**Steve Mulder**  
Apple Hospitality Reit  
Richmond, VA

**Melvin Nichols**  
Marina Hotel LLC  
Hampton, VA

**Pate Nima**  
JP Hospitality  
Springfield, VA

**Brenda Nunez**  
Hotelier  
Virginia Beach, VA

**Arenas Palaming**  
Bf Saul Hospitality Group  
VA

**Roshan Patel**  
R2 Hotel Group  
Chantilly, VA



**Bipin Patel**

Super 8  
Dumfries, VA

**Brijesh Patel**

Umiya Inc, DbA Rodewayinn  
Galax, VA

**Al Patel**

Titan Management  
Glen Allen, VA

**Hasmukh Patel**

Sagar Ent,Inc. DbA/ Econo Lodge  
Lynchburg, VA

**Vijay Patel**

Sreeji Inc  
Williamsburg, VA

**Mike Patel**

Primrose  
Woodbridge, VA

**Shailen Patel**

Immergent Group  
VA

**Susan Patterson**

Pebblebrook Hotel Trust  
Aldie, VA

**Deborah Porter**

Hilton Washington Dulles  
Aldie, VA

**Bruce Riggins**

Hospitality Investors Trust  
VA

**Veronica Strangis**

Hotelier  
Norfolk, VA

**Monil Patel**

Shri Ganesh Hotel LLC  
Portsmouth, VA

**Tina Patel**

Fairbrook Hotels  
Stone Ridge, VA

**Hiren Patel**

Shiv Krupa Hospitality Inc.  
Tappahannock, VA

**Vijay Patel**

Red Roof Inn - Warrenton, Va  
Warrenton, VA

**Tapas Roy**

Loudoun Holding Partners LLC  
Herndon, VA

**Alison Rubin**

B.F. Saul  
Reston, VA

**Badal Shah**

Loudoun Holding Partners LLC  
Ashburn, VA

**Dhruv Shah**

North Star Hospitality  
Staunton, VA

**Dhruv Shah**

Quality Inn & Suites  
Stephens City, VA

**Keith Stephens**

Guests, Inc.  
VA

**Angela Stroupe**

Pebblebrook Hotel Trust  
Alexandria, VA

**April Tracy**  
Cabana Club  
Ozeana, VA

**Jigar Trivedi**  
Loudoun Hospitality Group  
Ashburn, VA

**Bryan Wingold**  
Apple Hospitality Reit  
Richmond, VA

**Michael Woodhead**  
Hotelier  
Virginia Beach, VA

**Terrance Bichsel**  
Bichsel & Associates LLC  
Issaquah, WA

**Nikki Brame**  
360 Hotel Group  
Lynnwood, WA

**Alexis Burley**  
Hotel Nexus  
Mountlake Terrace, WA

**James Colee**  
Noble House Hotels & Resorts  
Kirkland, WA

**Tim Cordodor**  
360 Hotel Group  
Lynnwood, WA

**Shaiza Damji**  
360 Hotel Group  
WA

**Veronica Kistner**  
Noble House Hotels & Resorts  
Kirkland, WA

**Pete Woodhead**  
PNP Enterprises  
Virginia Beach, VA

**Brian Wright**  
Apple Hospitality Reit, Inc.  
Richmond, VA

**Randi Andrews**  
360 Hotel Group Ltd  
WA

**Dan Baggen**  
360 Hotel Group  
WA

**Patty Davis**  
360 Hotel Group  
Lynnwood, WA

**Don Dennis**  
Noble House Hotels & Resorts  
Kirkland, WA

**Kevin Eld**  
360 Hotel Group  
Bellevue, WA

**Tobby Hatley**  
Washington Hospitality Association  
Spokane, WA

**Audrey Kaplowitz**  
Phoenix American Hospitality  
Tacoma, WA

**Mary Kingman**  
360 Hotel Group  
Mukilteo, WA

**Kevin Martin**  
Noble House Hotels & Resorts  
Stanwood, WA

**Alkesh Patel**

Evergreen Hospitality Development Group  
Battle Ground, WA

**Hiten Patel**

AAHOA  
Castle Rock, WA

**Vijay Patel**

A-1 Hospitality Group  
Pasco, WA

**Smita Patel**

Parth LLC  
Vancouver, WA

**Darrell Stark**

Noble House Hotels & Resorts  
Snoqualmie, WA

**Rick Takach**

Vesta Hospitality  
Vancouver, WA

**Shawn Walker**

360 Hotel Group  
WA

**Sophia Yen**

Noble House Hotels & Resorts  
Kirkland, WA

**Jonathan Bogatay**

North Central Group  
WI

**Catherine Gillman Iii**

North Central Group  
Middleton, WI

**Robin Congleton**

Fairfield By Marriott  
WV

**Gabe Rosenthal**

Noble House Hotels & Resorts  
Kirkland, WA

**Chris Schaefet**

Noble House Hotels & Resorts  
Kirkland, WA

**Prakash Shah**

First Growth  
Seattle, WA

**Satpal Sohal**

JH Management LLC  
WA

**Jennifer Guimond**

North Central Management, Inc.  
WI

**Laura Jaggi**

North Central Group Inc  
WI

**David Lenz**

North Central Group  
Middleton, WI

**Katie Marron**

North Central Group  
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**Mike Alexander**

H&W Hotels  
Huntington, WV

**Tyson Compton**

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Huntington, WV

**Leisha Elliott**

Convention & Visitors Bureau Of Marion County,  
Inc.  
Pleasant Valley, WV

**Randy Kveton**

Hampton Inn Barboursville  
Barboursville, WV

**Mark Lewis**

Greater Parkersburg Convention And Visitors Bureau  
Parkersburg, WV

**Vivian Livingood**

Livingood Lodging  
Gilbert, WV

**Richard Meadows**

Quality Inn & Suites  
Fayetteville, WV

**Kelli Steele**

Putnam County Convention And Visitors Bureau  
Hurricane, WV

**Lisa Strader**

Visit Southern Wv  
Beckley, WV

**Rachael Thompson**

Hampton Inn  
Huntington, WV

**Frank O'Brien**

Wheeling/Ohio County Convention And Visitors  
Bureau  
Wheeling, WV

**Pintu Patel**

AAHOA  
Morgantown, WV

**Chris Richards**

Lewis County Cvb  
WV

**Evangeline Samples**

Marriott Fairfield  
Morgantown, WV

**Kimberly Thompson**

Courtyard By Marriott Morgantown And Fairfield By  
Marriott Morgantown  
Morgantown, WV

**Kelly Williams**

South Branch Inn Inc  
Moorefield, WV