

## Improve Healthcare Capacity for Our Nation

**COVID-19 Hospital Solutions** 



Recent CDC scenarios estimate there will be a large **increase in hospitalizations** in the United States due to COVID-19 and that
the hospital space required **greatly exceeds the current capacity.**Hospitals and government officials are looking for **alternative solutions to care for patients** and aid the nation's medical system.

Alternatives range from building pop-up hospitals to converting **other facilities** including **hotels, schools, churches**, and **dorms** into:

- ICU hospital rooms
- Temporary non-critical hospital wards
- Quarantine areas
- Triage spaces
- Short-term homeless shelters



#### **Hotel to Healthcare Concept Support**

Sevan can help quickly and efficiently support all phases of the conversion including:

- Providing documentation of the original property condition and inventory of fixed and non-fixed assets with 360° images & virtual tours prior to hospital move-in.
- Project Management services for the conversion from start to finish.
- Transformation of hotel back to its prior condition based on initial assessment and your specifications across all impacted properties.

FACILITY FEASIBILITY ANALYSIS EXISTING CONDITION ASSESSMENT PROGRAM
MANAGEMENT
& PLANNING

CONVERSION EXECUTION

ONGOING FACILITY MANAGEMENT RESTORATION OF ORIGINAL FACILITIES

#### ABOUT SEVAN MULTI-SITE SOLUTIONS, INC.

Sevan is a global leader in innovative design, program management, construction services, and data analytics. We serve the unique needs of companies planning to expand, rebrand, and update their portfolio of sites across the world. Our ability to bring a consistent approach regardless of the location enables us to meet your program goals on-time and on-budget.



Headquartered in Downers Grove, Illinois
 European office in London, UK



- 400+ Team Members: 40+ states
- GC Licenses: 20 states
- Architectural Licenses: 50 states

#### WORKING TOGETHER, WE CAN PROVIDE INNOVATIVE SOLUTIONS



1

3

#### Healthcare Benefits

Quickly add additional spaces for triaging, caring for the patients, and quarantining



#### **Hotel Benefits**

Meet urgent national need for our country while generating income from closed properties



#### **Government** Benefits

Help hospitals meet growing patient demands cost effectively

4

5

6

#### **EXTENSIVE EXPERIENCE DEPLOYING MULTI-SITE SOLUTIONS**

#### **Facility Feasibility Analysis**

Sevan will quickly identify facilities that can be transformed into healthcare spaces including hotels, schools, churches, and colleges. We will offer comprehensive analysis, key considerations, and feasibility reports for prompt and efficient site selection and approvals.

#### **Conversion Execution**

Sevan and our partners have vast experience in executing multi-site transformation programs for clients like HCA, Walgreens, Mayo Clinic, Vanderbuilt University, Cleveland Clinic, and more. Services include technology planning and installation, medical equipment planning, transition planning, and patient move management.

#### **Existing Condition Assessment**

Sevan equips clients with consistent, streamlined facility survey data of sites across the country. Our technology delivers virtual tour and dashboard options allowing for interactive analysis and insight on building spaces. The resulting information documents an objective and thorough baseline of the current state of the facilities to ensure they are returned to their previous condition.

#### **Ongoing Facility Management**

Sevan will supply site support once the facility is converted for hospital use. Solutions offered may include management of critical building systems, scheduling maintenance, and sourcing materials and labor.

#### **Program Management & Planning**

Sevan excels at delivering comprehensive program management services to multi-location organizations. We will provide end-to-end conversion planning including playbook creation, multi-site recommendations, schedule optimization, project scope documentation, vendor selection and management, progress documentation and reporting, estimating, and more.

#### **Restoration of Original Facilities**

Sevan's 400+ team members across the country will help restore sites to their original purpose and condition quickly and systematically. The existing condition assessment will be critical in documenting the required scope of this work.

#### Multi-Site Solutions for Iconic Global Brands

The majority of our growth comes from existing customers, a strong indication of the performance we deliver. Below is sampling of the national brands and major accounts that we are proud to serve.





















Contact Sevan for More Information: www.SevanSolutions.com/COVID19 312-756-7778



# Sevan Multi-Site Solutions Capabilities Statement



Sevan Multi-Site Solutions, Inc., ("Sevan") is an award-winning organization serving the unique needs of companies planning to expand, rebrand, and update their portfolio of sites across the world. Our vision is to be the best in the world at delivering innovative design, program management, construction services, and data analytics to organizations with multiple sites.

Sevan's expertise spans numerous market sectors including government, healthcare, housing, hospitality, restaurant, grocery, retail, fuel and convenience stores, and banking. Our ability to bring a consistent approach regardless of the location allows us meet your program goals.



#### **Technology & Data Analytics**

- Mobile Data Collection
- Dashboards, Analytics, and Insights
- Digital Twins and Virtual Experiences
- Virtual Project Manager

#### **Surveys & Facility Assessments**

- Interactive 360° Virtual Reality
- Facility, Site, and Equipment Assessments
- As-Built Drawings
- ADA and Compliance Surveys

#### Architecture & Engineering Consultants

- Design Standards and Prototype Management
- Renderings and Virtual Reality
- Architectural and Civil Construction Drawings

#### **Planning, Zoning, Permitting**

- Site Analysis and Pre-Planning
- Due Diligence
- Zoning and Land Use Entitlements
- Permitting

#### **Procurement & Logistics**

- End-to-End Procurement
- Vendor and Material Sourcing
- Warehousing
- Logistical Planning Insights

#### **Construction Services**

- Pre-Construction Services
- Estimating
- General Contractor and Trade Procurement
- Construction Management

#### **Company Designators**



#### Schedule

00Corp, Contract No. 47QRAA18D0072 03FAC, Contract No. 47QSHA19D0019

#### **GENERAL DATA**

DUNS Number - 079214567 CAGE Code - 74JC7

#### **PSC CODES**

- Y1 Construction of Structures & Facilities
- Z2 Repair or Alteration of Structures & Facilities

#### SIC CODE

1531 - Operative Builders

#### **NAICS CODES**

- 236220 Commercial & Institutional Building Construction
- 541310 Architectural Services
- 541330 Engineering Services
- 541350 Building Inspection Services
- 541611 Administration Management and General Management Consulting Services

561210 - Facilities Support Services

#### **JOINT VENTURES**

Sevan Point, Mentor Protégé JV (SDVOSB) Sevalus, LLC (VOSB) – Medical Outfitting

#### **Program Management**

- Program and Schedule Optimization
- Bid Management
- On-Site Construction Management
- Vendor Management
- Progress Documentation and Reporting

#### **Portfolio & Asset Management**

- Facility Management
- Asset Collection and Data Analysis
- Capital Planning Insights
- Building Maintenance and Repair Management
- Disaster Recovery

#### Relevant Experience

#### Walgreens

Program management services for over \$75 million, 6-year program: light remodels, new interior elements, finishes, pharmacy upgrades, parking lot maintenance, lighting and signage. Developed assessment tool and used tool to survey conditions at over 8,200 stores. Sevan provided program management and developed playbooks for the COVID-19 testing sites that consisted of a mobile office, site power, and tents for temperature validation, registration, testing, and decontamination.



#### **AAFES**

Fort Bragg Dual Food conversion remodel of North Post Exchange Food Court to provide new Boston Market and Qdoba, replacing Captain D's Seafood, Church's Chicken, and Anthony's Pizza.

#### **HCA**

Owner's representative / program manager for HCA's \$250 million Free-Standing Emergency Room (FSER) program, consisting of 32 11,000-sq. ft. buildings valued at \$8 million each. Work is being performed on an aggressive 7.5-month schedule to clinical standards.

#### **Key Personnel**

Carl Colwell (USMA '81, LTC, USA Ret.)

Vice President, Operations carl.colwell@sevansolutions.com

Marc Sierra (USMA, '83)

Vice President marc.sierra@sevansolutions.com

George Geczy (USMA '83, COL, USA Ret.)

Vice President george.geczy@sevansolutions.com

Douglas Gafney (USMA, '96), PE, LEED AP

Director, Innovation & Analysis doug.gafney@sevansolutions.com

Jim Furis

Chief Revenue Officer, Business Development jim.furis@sevansolutions.com (904) 501-5336

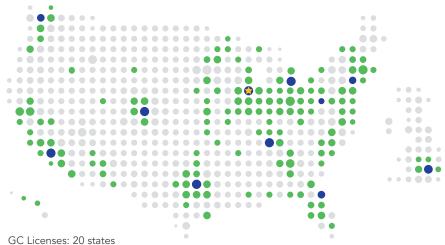
James A. Evans (USMA, '83)

President & CEO jim.evans@sevansolutions.com (630) 442-2104

#### National strength. Local presence.

Headquartered in Downers Grove, Illinois. Offices in Detroit, Michigan, and London, U.K.

Sevan's 400+ team members are geographically well positioned in 40+ states to support clients across the country. We offer the strength of nationwide presence and office locations to support programs of any size, including the most demanding national programs.



Architectural Licenses: 50 states

#### References

#### Walgreens

Client POC: Matt Mangold

Email: Matthew.mangold@walgreens.com Period of Performance: 2015 to Present

(work is ongoing)

#### HCA

Client POC: Brent Bachman Email: brent.bachman@hcahealthcare.com

Period of Performance: 2017 to Present

(work is ongoing)

#### McDonald's

Client POC: Joe Collins Email: joe.collins@us.mcd.com Period of Performance: 2014 to Present

(work is ongoing)

#### **AAFES**

Client POC: Nikisha L. Knowlton Email: knowltonn@aafes.com Period of Performance: 2018 to Present

(work is ongoing)

#### Multi-Site Solutions for Iconic Global Brands

The majority of our growth comes from existing customers, a strong indication of the performance we deliver. Below is sampling of the national brands and major accounts that we are proud to serve.



























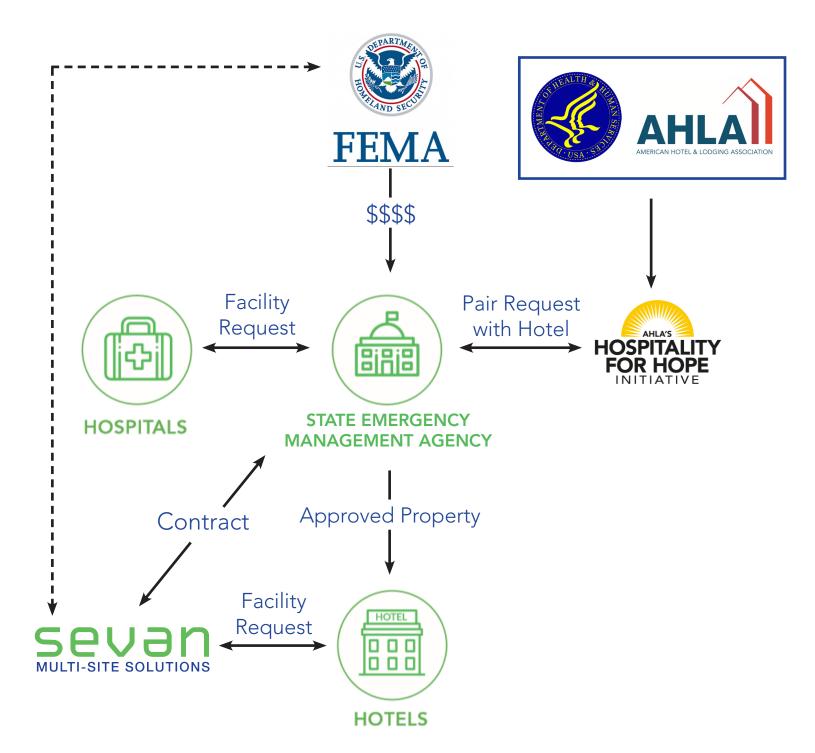






# e.

# **Sevan Process Flow**





# COVID19 ALTERNATE CARE SITES

Increasing Hospital Capacity through Collaboration with the Hotel Industry

Conceptual examples of alternative care facilities based on US Army Corps of Engineers outline and the requirements "of NFPA 99 Space Category" standards.



### **Types of Alternate Care Facility Conversions for Hotels**

#### Conversion Solution COA based upon Patient Diagnosis and Acuity

#### **-COVID**

- Acute
  - Single Patient Space per Room
  - Requires new rooftop isolation exhaust air handling unit(s) with HEPA filtration connected to the each bathroom exhaust duct riser in order to achieve negative room pressure.
  - Line of Sight to Patient (vision panel or camera)
  - Floor Finishes and Doors Replaced
  - Challenges will be mostly logistical as these ACF's will need to be supported by a nearby full service hospital to provide logistics, materials, and waste management support and nutrition care.
- Non-Acute (positive or presumed positive pending testing)
  - Airborne Infectious
  - Not On Ventilator.
  - May require supplemental oxygen
  - Single Patient Space per Room
  - No negative room pressure required
  - Isolation by floor and room
  - Line of sight not required (cameras to reduce contact)

#### Non-COVID

- Non-Acute
  - No Special Requirements
  - No negative room pressure required
  - Multi-patient room permissible
  - Line of sight not required
  - Not airborne infectious

#### Acute or Critical

- Requires a higher level of infrastructure, care and support
- May require medical support spaces not available in ACF



# Non-Acute COVID Example of a Hotel Conversion (H2HC)

Non-acute infectious COVID-19 patient alternative care facility based on US Army Corps of Engineers and the requirements of "NFPA 99 Space Category 3" (Basic Care)



#### Hotel

- Within 10 miles and 30 minutes of
  - A permanent medical hospital, hazardous waste disposal site, linen-laundry service, and pharmacy
  - Built or Renovated after 1990
  - o Building shall be free of asbestos, lead paint and mold
  - Single Rooms with attached Bathroom
  - o Ability to Install exhaust on Exterior walls if needed
  - Sprinklered and meets Fire Code
  - o Modern Power 3 Phase, 3 Wire

#### **Contractor Engineering**

- Install Perimeter Fencing
- Provide, install, and maintain a generator (trailer mounted or skid-mounted)
- Install a Patient Screening Tent
- Add Exterior Pharmacy
- Add Access Control Point(s)
- Add Bio-Hazard Disposal Container/Area
- Hot Zone reminder gates
- Add Med Gas Storage
  - No centralized medical gas is to be provided. The Contractor shall provide bottled oxygen to be utilized and stored in dedicated hazardous storage.

#### **Supplies Needed**

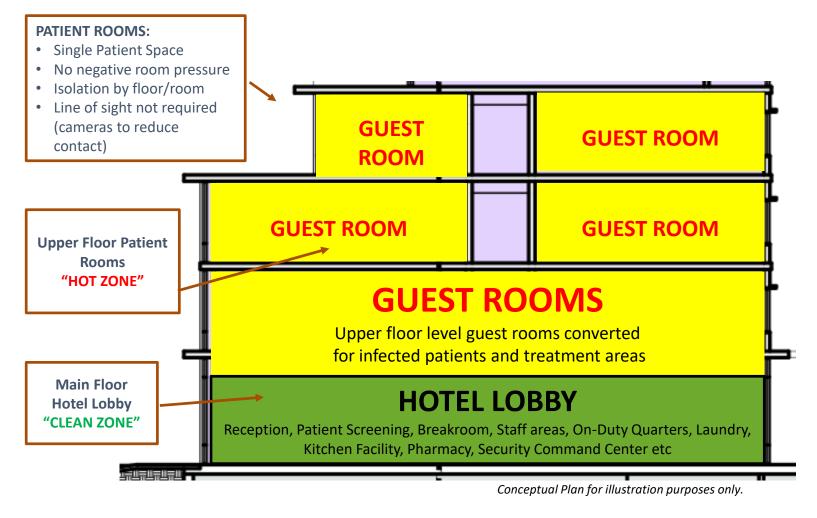
- Alternate Care Facility shall be supported by a nearby full service hospital to provide logistics, materials, laundry and waste management support, and nutrition care.
- Metal Detector (Ground Floor)
- Eye Handwash Stations
- VCT in Security Area
- Special Medical Equipment for non-acute COVID Airborne Infectious Not On Ventilator.
- May require supplemental oxygen
- Nurse Call System
- Workstations/Equipment





#### **HOTEL CONVERSION**

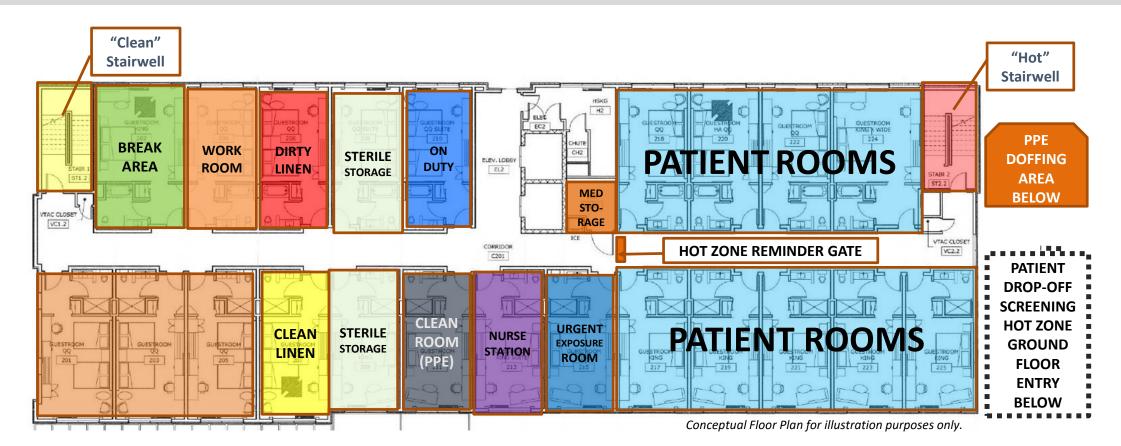
Non-Acute Basic Care (COVID positive or presumed COVID positive pending test)



#### **Operational Concepts**

- Non-acute infectious COVID-19 patient care facility based on the requirements of NFPA 99 Space Category 3 (Basic Care)
- Patients are all considered ambulatory and capable of self-preservation, infectious and NOT on ventilators (i.e. The use of oxygen with either nasal tube or mask)
- Standard hotel layouts provide the opportunity for single patient rooms with private bathrooms and isolation by floor
- Utilize Existing Hotel infrastructure's built-in fire protection and life safety safeguards
- Ground floor level/segregated section will be considered a "clean zone" (Reception, Patient Screening, Dining, Laundry, Breakroom, Staff areas, Pharmacy, Command Center)
- Upper floor levels/segregated section will be considered "Dirty (hot) zones" for infected patients/ treatment.
- Staff do not enter upper floors without appropriate PPE.
- Transfer patients only. No walk-ins





## **Hotel Infrastructure to Re-Purpose and Remain**

- Existing Wifi Network
- Existing Phone System
- Existing CCTV/Cameras
- Existing Card Reader Systems
- Each room will have a single patient.
   Double rooms are prohibited
- Building shall be free of asbestos, lead paint and mold

#### **Contractor Engineering**

- No centralized medical gas is to be provided. The Contractor shall provide bottled oxygen to be utilized and stored in dedicated hazardous storage
- Security measures shall be assessed and provided, door access control and security guards. Security guards shall be a service contract with a local security company
- Modified Elevator Controls
- Electrical per specifications

#### **Supplies Needed**

- Medical Linens for Bed
- Each room will have a single patient. Double rooms are prohibited.
- Nurse Call System
- Workstations/Equipment
- Additional special Medical Equipment as specified



#### Conversion of a Hotel into a Non-Acute COVID Patient Care Facility

#### **Re-Purposed Hotel Furnishings**

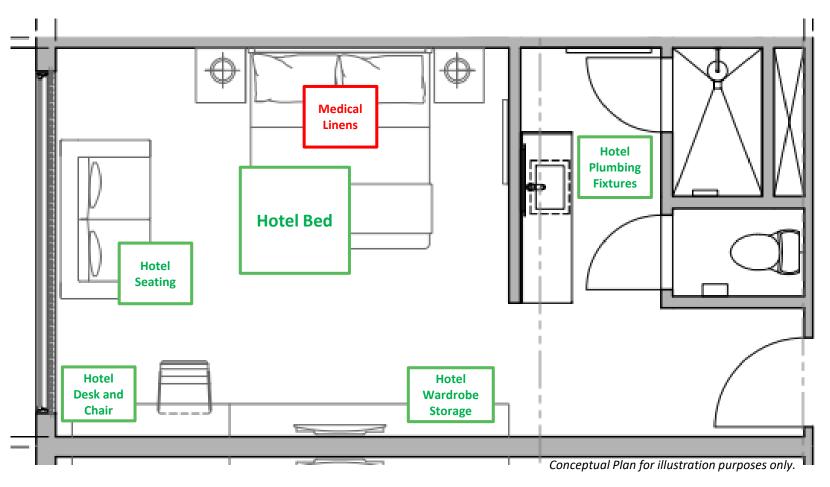
- Existing beds and furniture shall be utilized for patients
- Hotel Plumbing fixtures
- Each room will have a single patient
- Family visitation capabilities will not be provided

#### **Supplies Needed**

- Special Medical Equipment as Specified
- Medical Linens for Bed

#### **Contractor Engineering**

- Existing Flooring and Ceiling Finishes to remain
- Electrical, light fixtures and Receptacles installed per guidelines in COA
- The Contractor shall provide, install, and maintain water and sanitary connections as needed to serve medical equipment and nutrition care



Non-acute infectious COVID-19 patient care facility based on the requirements of NFPA 99 Space Category 3 (Basic Care)

